

Business Protection training workshop

Book your place now and attend a business protection workshop with Royal London.

This is a specialist market place and the course will enable you to advise business clients on the risks they face and how to protect themselves.

This course is suitable for all advisers who have access to business clients or professional introducers and those who are looking to move into these higher net worth markets.

Why should you attend?

This course will help you to:

- Develop your technical knowledge of the business market
- Identify and understand the protection needs of businesses
- Implement the learning achieved during the course through a case study

What skills and knowledge will you develop?

This course is designed to enable attendees to:

- Identify the risks businesses face on the death or illness of key workers and owners
- Understand the essential differences between various business types
- Understand the basic principles of business taxation
- Be able to identify the key features of business accounts
- Be able to calculate an appropriate level of cover for a business
- Be able to set up key person, shareholder and partnership protection cover
- Be able to advise on the use of business trusts and cross / single option agreements
- Be able to advise on the taxation issues associated with business protection
- Recognise advice opportunities in a business

Date	Location	Venue
8 th Sept	Glasgow	Scottish Provident, 301 St Vincent Street, Glasgow, G2 5HN
14 th Sept	Bristol	Scottish Life, 7A Pinkers Court, Briarlands Office Park, Gloucester Road Rudgeway, Bristol, BS35 3QH
23 rd Sept	Newcastle	Jurys Inn Newcastle Hotel, Scotswood Road, Newcastle, NE1 4AD

Timings: 9.00 Coffee, 9.30 Start, 1pm Finish, Buffet Lunch after

To register please email which course you would like to attend, your name and company name to life@personaltouchfs.com